



# The Lincoln Leader

Fixed Annuity

## Free NAIC General Annuity Training Provided by Lincoln

Lincoln is excited to announce that we now offer producers the ability to take their required NAIC 4-hour general annuity training for free through LIMRA/Kaplan. In order to offer this great service, users will see a small change when they log into LIMRA and select State Specific Training. When producers click on the link to launch their state specific training, a pop up will appear to transfer them to Kaplan's website. Once they are on the Kaplan website they must enter the portal code LincolnFG to receive free training. The pop up includes the portal code and step-by-step directions so producers have them readily available. The portal code will automatically populate after the producer's first log in.

- This change does not impact existing producers that have already completed their state-required NAIC general annuity training. It only impacts new producers that have not completed the state's one-time, 4-hour general annuity training requirement.
- This change does not impact how producers access the Lincoln-specific NAIC training through LIMRA.
- This change does not impact producers who use RegEd, QuestCE or SuccessCE to complete their NAIC training.

In addition to the free training, producers can receive a 20% discount on continuing education (CE) through Kaplan when they use the portal code LincolnFG.

Please note that if a producer wants to use the general annuity training for CE hours credit, he or she will be responsible for the filing fee.

When producers click to launch the state annuity training on LIMRA's website, a pop-up window opens up to take them to the Kaplan website. It includes links to step-by-step directions for accessing the free general annuity training, as well as Kaplan's user guide. Kaplan customer service can be reached at 1-800-824-8742.